



Terry S. Rivet, President/CEO

Professional Profile

Terry Rivet has over 25 years of experience in the security industry as a long-time practitioner and all-around industry professional with expertise in commercial, industrial, and retail security applications. He has mastered demanding vertical markets that rely heavily on IP video, access control, intrusion detection, and intercommunications technologies, and is recognized as one of the foremost technical experts in the industry.

As the President and Chief Executive Officer of Securitrronics, Terry leads a team of trained and certified technicians, system designers, estimators, project managers, and executives. Headquartered in Rochester, New York, his team provides critical security solutions with technical response capabilities 24 hours a day, 365 days a year.

Mr. Rivet serves as the Northeast Regional Board of Directors Representative for PSA. PSA is the world's largest electronic security cooperative. An organization that encompasses more than 200 electronic security systems integrators, aligning them with over 200 manufacturing vendor partners. Together, the PSA membership is responsible for over \$2 billion in annual security systems design, installation, integration and maintenance of access control, video surveillance, intrusion detection, fire, and life safety systems.

Mr. Rivet has served as a member of the PSA Technical Review Committee, PSA Sales and Marketing Committee, and as a contributing member on the IDenticard Partner Counsel.

Under Terry's guidance, Securitrronics has earned, and continues to uphold, key professional associations.

- ASIS International (ASIS)
- Better Business Bureau Accredited Business (BBB)
- National Fire Protection Association (NFPA)
- Northeast Colleges and Universities Security Association (NECUSA)
- National Systems Contractors Association (NSCA)

"Terry is a security professional who goes the extra mile to find the right solutions to mitigate his customer's security and business issues." – Paul Boucherle CPP CSC – Matterhorn Consulting

"I have worked with Terry for a number of years on various PSA related projects. Terry is excellent to work with. He understand the technology and the dynamics of the electronic security industry as well as any integrator PSA supports." - Bill Bozeman, CPP, CHS President & CEO of PSA Security Network